

*The Chemistry Club and the Detroit Section of the American Chemical Society  
present:*

# Leadership Skills for Technical People: Persuade Others to Help You get the Job Done By: Dr. Norm Howe

**Thursday, October 14<sup>th</sup>**

**6:00 pm Michigan Rooms A-B**

**Refreshments Served**

Have you ever been frustrated while trying to get your work done because someone else “won’t do their job”? Everyone in today’s work environment is called upon to lead projects, small jobs, and people as part of their normal workday. Your job may, or may not, have a defined box on an organizational chart labeled ‘Manager’. Nevertheless, your ability to complete your assignments probably depends on someone else’s output; usually someone who doesn’t report to you. This seminar defines the factors that enable you to persuade others to help you achieve remarkable results. It will help managers, leaders, and individual contributors learn how to harness the ideas and energy of others for productivity improvement.

Norm Howe is Sr. Partner of Validation & Compliance Institute (VCI), quality consultants for the pharmaceutical, medical device, and dietary supplement industries. Norm teaches a course in Quality Systems as adjunct faculty at the University of Michigan, Ann Arbor. He serves as an expert witness in FDA regulated product quality cases. Norm Howe got his BS in chemistry at UC, Berkeley, and a PhD in chemistry at UCLA under Donald J. Cram. For recreation he plays at golf, which he finds to be very cost effective on a cost per stroke basis

